

## Job description

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### About Us

- Kaplan Genesis is a fast-growing financial training company that is the market leader in CFA training in the UAE and the GCC
- We offer the widest range of CFA courses in the GCC and we are the only provider offering prep courses for all 3 levels in the GCC
- Kaplan Genesis is also a growing name in non-CFA financial training and our products are Executive Education (public courses) and Bespoke Training (in house programs)
- We are extremely focused on delivering high quality classes loaded with technical insight, learning, interaction and a dash of fun!

### Position

Freelance Trainer

### Reporting to

Managing Director

### Location

Middle East & Africa Region

### Application Criteria

- Must be willing to travel overseas for training sessions
- Teach technical courses in the space of wholesale, retail and private banking
- Applicants based in India or GCC may apply

### Courses to be Delivered

- Anti-Money Laundering/Compliance
- Private Banking/Wealth Management
- Advanced Data Analysis
- Market risk management
- Basel III and credit risk analysis
- Balanced Scorecard
- Islamic Finance- Basic and advanced
- Treasury Management (derivatives and asset/liability management)
- Credit risk management- Basic and advanced
- Writing effective credit reports
- SME/Business banking

- Bank branch management
- Trade finance

### **Qualifications**

CFA charter holder or any relevant finance/equivalent degree holder

### **Experience**

5-10 years of prior relevant teaching experience

### **Competencies Required**

- Excellent communication skills- both spoken and written
- Able to engage with participants, connect with them
- High energy, enthusiastic, motivational training style
- Excellent creative and conceptual thinking abilities
- Cheerful personality, confident in approaching people
- Expert level proficiency with Word, Excel and PowerPoint
- Flexible and reliable- displaying great ownership in all aspects